

For Immediate Release

April 16, 2013

Advance Residence Investment Corporation (Securities Code: 3269) 3-26 Kanda Nishiki-cho, Chiyoda-ku, Tokyo Kenji Kousaka, Executive Director

> Asset Management Company: AD Investment Management Co., Ltd. Kenji Kousaka, President

Inquiries: Tomoyuki Kimura, Director, General Manager Corporate Management Department TEL. +81-3-3518-0480

Notice Concerning Acquisition of Investment Asset (Cocofump Hiyoshi)

Advance Residence Investment Corporation (ADR) announced its decision today to acquire asset in Japan as detailed below as part of its growth strategy.

1. Details of Acquisition

ADR decided on the following acquisition pursuant to the target and policy of asset management as stipulated in its Articles of Incorporation, under the objective of increasing the asset under management of the portfolio that earns a stable income through diversified investment in all regions and in all apartment unit types.

Property number	Name of to-be-acquired asset	Type of to-be-acquired asset (Note 1)	Proposed acquisition price (Note 2)
S-29	Cocofump Hiyoshi	Beneficiary interests in trust (planned)	¥1,050 million

^(Note 1) The to-be-acquired asset is not placed in trust as of today, but that is scheduled to be placed in trust upon the acquisition by ADR.

^(Note 2) "Proposed acquisition price" indicates the purchase price for the properties entered in the trust beneficiary interests disposition contracts, and real estate transaction agreements, which are exclusive of the various expenses required in the acquisition of the concerned properties (broker commission, taxes and public dues, etc.)

(Note 3) The land of this real estate is wholly owned by Urban Renaissance Agency (Incorporated Administrative Agency, hereafter UR). The leasehold right for the building site is based on a general fixed-term leasehold agreement. An approval from UR will be needed to transfer the leasehold right at the time of acquisition.



ADR evaluated the assets' attributes listed below in deciding to acquire the asset.

S-29) Cocofump Hiyoshi

[Advantages of the Property]

- The property is 8 minute walk from Yokohama Municipal Subway Green Line Hiyoshi-honcho Station giving tenants good access and living environment.
- The property is operated by Gakken Cocofump Corporation (hereafter Gakken Cocofump) who is leading operator of registered senior housing with supportive services, having 34 facilities under its management, thus a solid management of the facility can be expected.
- The property is competitive by being able to provide comprehensive services, having several medical and senior care provider within the facility. There is a nursing servicer office which provides home nursing services, nursing planning and adult day care service, a clinic and a pharmacy.

[Advantages of the Operator]

The operator, Gakken Cocofump is the group company of Gakken Cocofump Holdings Co., Ltd. Gakken Cocofump started its business on May 15, 2008. It plans and develops registered senior housing with supportive services, provides certified nursing services and nursing planning services and franchises the elderly care business. It will do anything relating to senior housing including a real estate leasing business. It has a solid track record as an operator having to operate 34 registered senior housing with supportive services situated mainly in Tokyo metropolitan area.

[Advantages of Operational Asset]

With the advent of fast aging population, there will be increasing demand for operational rental apartments to fill the needs of senior citizen which ordinary rental apartments cannot provide. ADR is able to invest in such operational assets (a property which is leased to an operator who will operate the facility)

The to-be-acquired asset, as stated above in [Advantages of the Operator], will be operated by Gakken Cocofump which is a group company of Gakken Cocofump Holdings Co., Ltd., a Tokyo Stock Exchange first section company. Upon ADR's acquisition of the property, Gakken Cocofump who currently have a track record of operating 34 facilities will lease the whole property on guaranteed rent and operate the facility, whereby ADR can expect a stable revenue for the medium to long-term.

(1) S-29) Cocofump Hiyosh	ii
Name of property	Cocofump Hiyoshi
Asset to be acquired	Beneficiary interests in trust(planned)
Proposed acquisition price	¥1,050million
Seller	Gakken Cocofump Holdings Co.,Ltd
Scheduled agreement date	April 16, 2013
Scheduled acquisition date	April 19, 2013
Acquisition financing	Debt and funds on hand
Payment method	Pay entire amount upon delivery

2. Acquisition Summary



3. Summary of the To-be-Acquired Asset

(1) S-29) Cocofump Hiyoshi

Type of specified asset	Beneficiary interests in trust(planned)	Scheo acquisit		Ap	oril 19, 2013	Prop acquisiti	osed on price	¥1,050 million	
				Propert	y Outline				
Location	Address	4-10-50 H	iyoshi-Ho	oncho, Koł	noku-ku, Yokohama	a-shi Kana	gawa		
Type of Land ownership		Leasehold		residential Zoning Class 2 me residential		dium-to-high-rise exclusive			
	Site area	3,370.70 n	12		FAR / Building cove	erage ratio	150%/60%	6, 150%/60%, 200%/60%	
	Type of ownership	Proprietary	ownershi	р	Breakdown of resid type	lential unit		Units	
	Total floor area	5,233.12 n	12		Single type			-	
	Structure / Floors	SRC with t	flat roof /4	F	Compact type			-	
	Use	Nursing se Apartment clamming	, Clinic, St		Family type			178	
Building	Construction completion date	January 20	10		Large type			-	
c	Confirmation inspection agency	Bureau Ve	ritas Japan	Co., Ltd.	Dormitory type			81	
	Building designer	Suzurikaw Planning o	ffice		Other			4	
	Structural designer	K.K. Suzuki Kozo Sekkei Ist Class Qualified Architect Office			Trustee			UFJ Trust and Banking n (planned)	
	Construction contractor	Matsuo Co	rporation		Property Manager Gakke		Gakken Co	akken Cocofump Corporation (planned)	
Previous titleholder			- Master lessee G		Gakken Cocofump Corporation (planned)				
Current titleholder		Gakken Co Co.,Ltd	ocofump Holdings Master lease type			Guaranteed payment (planned)			
			Summary	of Real Es	tate Appraisal Rep	ort			
Real estate appraiser		Japan Real	Estate Ins	titute	Appraised date			March 1, 2013	
Real estate appraised	l value	¥1	1,090 million Cap		Cap rate			5.9%	
Direct capitalization	price	¥1	,090 million Discount rate				5.5%		
DCF PRICE		¥1	,080 millio	D million Terminal cap rate			6.3%		
Income/Expenditure	es Assumed in Calcul (Monetary unit: ¥		t Capitaliza	zation Price Lease Conditions		tions (as of	(as of April 30, 2013)		
А	ppraisal item		Apprais	ed value	Total tenants			1	
(A) Total potential p	rofit Su	btotal		90,000	Leasable units			85	
Rent inco	me			90,000	Leased units		85		
Other inc	ome			0	Leasable floor area			5,247.90 m ²	
B) Total effective p	rofit Su	btotal		90,000	Leased floor area			5,247.90 m ²	
Losses fro	om vacancies, etc.			0	Monthly rent (inclue charges)	ding comm	ion service	¥7,500 thousand	
Bad debts	losses			0	Deposits, guarantees	s, etc.		¥0	
C) Expenses from r	ental business Su	btotal		21,604	Occupancy rate (bas	ed on floor	area)	100.0%	
Maintena	nce and management	fees		0	Summary	of Buildin	g Conditio	ns Investigation Report	
Utilities c	osts			0	Investigator			Tokio Marine & Nichido Ris Consulting Co., Ltd.	
Managen	ent commission fees			0	Investigation date		April, 2013		
Taxes and	l public dues			8,410	Emergency repair co	osts		-	
Non-life i	nsurance premiums			258	Short-term repair co	sts (within	1 year)	_	
Rental ad	vertising costs			0	Long-term repair co	sts (next 12	2 years)	¥34,470 thousand	



Repair costs (including restoration fees)	1,224	Building replacement price	¥979 million	
Other expenses	11,712	Summary of Earthquake PM	L Assessment Report	
(D) Profit or loss from rental business = $(B) - (C)$	68,396	PML	7.5%	
(E) Operating profit from deposits	▲ 1,158	58 Collateral		
(F) Capital expenditures	2,856			
(G) Net $profit = (D) + (E) - (F)$	64,382	Not Schedu	led	
	Special	Notation		
The land is completely owned by the Urban Renaissance leasehold right based on a general fixed-term leasehold (1) Contract period: 70 years, from September 18, 2008 (2) Monthly rent: 976 000yeen (from April 1, 2012 (^{Note)})	establishment agree to September 17, 2	ement.	e the site of the building is a	

(Note) Monthly rent will change after April 1 of each year according to the changes below.

- 1. Changes in taxes on the land on the revision year of real estate tax.
- 2. Changes in year on year consumer price index complied by the Ministry of Internal Affairs and Communications, Statistics Bureau on the revision year of real estate tax.
- 3. Changes in taxes on the land other than the revision year of real estate tax.

[Explanation of Entries in Foregoing Tables]

- (i) Explanation of "Property Outline"
 - In principle, the entries are based on March 31, 2013
 - "Type of Ownership" indicates the scheduled type of ownership, whether the property is going to be held as beneficiary interest in trust or as actual real estate.
 - "Site area" for the land provides the area of the land as indicated in the registry. However, there are possibilities that the actual site areas of the property are not as indicated in the registry.
 - "Zoning" for the land provides the zoning classification given in Article 8-1-1 of the City Planning Law.
 - The "FAR / Building coverage ratio" for the land provides the designated FAR or building coverage ratio determined by city planning.
 - "Total floor area," "Structure / Floors," "Use" and "Construction completion date" for the building are each pursuant to the entries indicated in the registry for the property. However, "Use" column provides the primary use out of the types indicated in the registry for the real estate in trust. "Total floor area" column provides the floor area of the overall building (excludes floor area of annexed buildings)
 - "Breakdown of residential unit type" lists the types of residential units based on the following classification. Store, office and other uses apart from residential units are shown under "Other."

	Exclusive-use floor area								
Layout	$\sim 30 \text{m}^2$	$\sim 40 \text{m}^2$	$\sim 50 \text{m}^2$	$\sim 60 \text{m}^2$	$\sim 70 \text{m}^2$	$\sim 80 \text{m}^2$	$\sim 90 \text{m}^2$	Over 90m ²	
Studio	S	S	С	С	L	L	L	L	
1 bedroom	S	С	С	С	L	L	L	L	
2 bedroom		С	С	F	F	F	F	L	
3 bedroom			F	F	F	F	F	L	
4 bedroom					F	F	F	L	

S: Single type

Primarily residential units designed for single-person households

- C: Compact type Primarily residential units designed for single-person households and
- small-family households (2 to 3 people)
- F: Family type Primarily residential units designed for family households
- L: Large type Primarily residential units designed for foreigners

Studio	1R, 1K or studio
1 bedroom	1DK or 1LDK
2 bedroom	2DK, 2LDK, 1LDK+S, etc.
3 bedroom	3DK, 3LDK, 2LDK+S, etc.



4 bedroom4DK, 4LDK, 3LDK+S, etc., or those with 5 or more rooms that are in ongoing
use for living, working, gathering, leisure or other similar purposesDormitory typeResidential units without bathrooms or facilities for installing washing
machines within the units, but are covered for by making them available for
use as shared facilities within the property (communal bathing, laundry, etc.,
spaces)

*Life & Senior House Kohoku II and Cocofump Hiyoshi are categorized as Dormitory type due to their characteristics.

- "Units" provides the leasable units of the property categorized by the number of units of each type of residential unit that is leasable as of the date of this document based on information received from the current titleholder.
- "Current titleholder" names the holder as of the date of this document of the asset to be acquired whether in beneficiary interest in trust or the actual real estate. "Previous titleholder' names the party that transferred rights of the asset to be acquired to the current titleholder.
- "Trustee" indicates the trustee or the trustee to be indicated in the trust agreement for the asset to be acquired as of the date of this document.
- "Master lessee" names the lessee that, as of the date of this document, is scheduled to enter into a master lease agreement with the titleholder of the real estate or the real estate in trust.
- "Master lease type" indicates "Passthrough" when the master lease agreement states that the master lessee is to pay the same amount of rent as the rent due to be paid to the master lessee by end-tenants and "Guaranteed payment" when the master lease agreement states that the master lessee is to pay a guaranteed amount of rent, as of the date of this document. However, "Master lease type" indicates "Guaranteed payment" even if a master lease agreement is a passthrough lease in the case that a sublessee to which the master lessee subleases all units is to pay a guaranteed amount of rent to the master lessee.
- "Property manager" names the property manager that, as of the date of this document, is scheduled to be delegated to conduct property management services for the respective real estate or the real estate in trust. Where property management services are re-delegated, the property manager re-delegated to conduct property management services is shown.
- (ii) Explanation of "Summary of Real Estate Appraisal Report"

• The entries in each field of "Summary of Real Estate Appraisal Report" are pursuant to the entries in the appraisal report prepared by Japan Real Estate Institute for the respective real estates or the real estate in trust.

- The monetary amounts are rounded down to the nearest million yen.
 - ADR is not an interested party to Japan Real Estate Institute.

(iii) Explanation of "Lease Conditions"

- In principle, the entries are based on April 30, 2013.
- If there is or scheduled to be a contract with a master lessee, the number of *Total tenants* will be indicated as "1."
- "Leasable units" provides the number of leasable units of the real estate in trust or real estate as of the date of this document based on information received from the current titleholder. If the contract is a guaranteed payment contract, the "Leasable units" indicate the number of units which can be leased.
- "Leasable floor area" provides the leasable floor area of the real estate in trust or real estates (excluding leasable parking area) that ADR will acquire as of the date of this document based on information received from the current titleholder or which is indicated on the contracts or indicated on the plans.
- "Leased floor area" indicate the leased floor space. If the contract type is a path-through contract, the leased floor area indicates the actual total leased area to the end-tenants. If the contract type is a guaranteed payment contract, the leased floor area indicates the total leasable floor area. The entries are based on information received from the current titleholder or which is indicated on the contracts or indicated on the plans.
- "Monthly rent" provides the total sum of monthly rents as indicated in the lease contracts concluded by the end-tenants if the master lease is passthrough type. In case the master lease "guaranteed payment type," "Monthly rent" provides the total sum of monthly rents as indicated in the lease or sublease contract with guaranteed payment. Either includes fixed common fees, but excludes usage fees of affixed facilities such as monthly parking lots and trunk rooms. Monetary amounts less than thousand yen are rounded down, and consumption tax is excluded as well.
- "Deposits, guarantees, etc." provides the total balance based on the lease contract with monetary amounts less than thousand yen rounded down. However, in case in the lease contracts there are special provision that allow nonreturnable deposits, such as cancellation deduction and amortization of security deposit, then the monetary amount



is provided after the deduction.

- Occupancy rate is calculated as follows. "Leased area" ÷ "Leasable area" × 100
- (iv) Explanation of "Summary of Building Conditions Investigation Report"
 - The entries are based on the report from Tokio Marine & Nichido Risk Consulting Co., Ltd.
- (v) Explanation of "Special Notation"
 - "Special Notation" presents matters recognized to be of importance in association with the rights, use of the assets to be acquired, as well as matters recognized to be of importance in the consideration of the degree of impact on the appraised value, profitability and appropriation of the assets to be acquired, including the following matters...
 - Significant limitations or restrictions by laws, ordinances, rules and regulations
 - Significant burdens or limitations with regard to rights.
 - Significant cases where there are architectural structures crossing the boundaries of the concerned real estate in trust and cases where there are issues with boundary confirmation and related arrangements.
 - Significant agreements, arrangements made with co-owners and sectional owners



4. Seller Profiles

Trade name	Gakken Cocofump Holdings Co.,Ltd
Head office location	Gakken Building, 2-11-8 Nishi-Gotanda, Shinagawa-ku, Tokyo
Representative	Hitoshi Kobayakawa, President and Representative Director
Capital	¥420 million (as of March 31, 2013)
Major shareholders	Gakken Holdings Co., Ltd
Principal business	Holding or management of businesses that plan and develop nursing homes and registered senior housing with supportive services, provide certified nursing services, nursing planning services, provide business franchises, lease real estate, provide management or management consulting services to child day care and provide HR management service. It also provides shared administrative services to business it holds.
Relationship with ADR or its asset management company	None

5. Disclosures on Asset Management Company's Vested Interest in the To-be-Acquired Asset

There is no contract concerning Asset Management Company's Vested Interest in the To-be -Acquired Asset.

6. Matters Concerning Earthquake Resistance

For the to-be-acquired asset have received notice of structural calculation conformity from the designated institution for the determination of structural calculation conformity based on the revisions to the Building Standards Law enforced in June 2007.

7. Broker Profile

No party acted as a broker.

8. Future Outlook

The management performance forecasts for the fiscal period ending July 2013 (from February 1, 2013 to July 31, 2013) and ending January 2014 (from August 1, 2013 to January 31, 2014) remain unchanged.

[Supplementary Materials]

- 1. Scheme
- 2. Supplementary Materials regarding the To-Be-Acquired Asset
- 3. Replacement of Properties Since the Merger (as of today)
- ("Since the Merger" means since March 1, 2010, hereafter)

•Reference Materials:

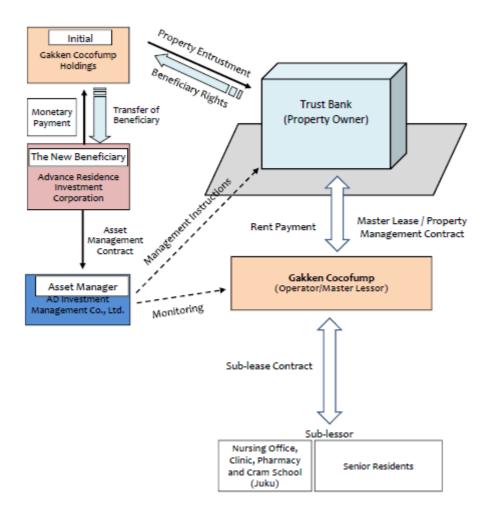
Photo of façade of the To-Be-Acquired asset



[Supplementary Materials]

(1) Scheme

Scheme Chart





(2) Supplementary Materials regarding the To-Be-Acquired Asset

■ To-be-Acquired Asset

Property	Years (Note1)	NOI Yields (Note2)	Reason for the Acquisition
S-29) Cocofump Hiyoshi	3.2 Years	6.5%	Determined that the asset will contribute in improving the portfolio's earnings potential, as the to-be-acquired assets' NOI yield is expected to mostly exceed the actual NOI yield of the entire portfolio.

(Note1) Building ages are calculated as of today and rounded at the second decimal point.

(Note2) The "NOI Yields" are calculated using the figures in the acquisition appraisal of to-be-acquired assets. The calculations are as follows, "direct capitalization method annualized NOI ÷ acquisition price × 100". The weighted average yield is calculated as follows, "total direct capitalization method annualized NOI ÷ total acquisition price × 100". The calculated yields are rounded at the second decimal point.

(3) Replacement of Properties Since the Merger (as of today)

■ Status of Replacement of Properties Since the Merger (as of today)

	Acquired assets (including the to- be-acquired assets)	Disposed assets
Number of properties	52	36
Total acquisition price	¥87,324 million	¥39,388 million
Total deal value (a)	¥87,324 million	¥33,996 million
Appraisal (b)	¥92,750 million	¥36,790million ^(note1)
Ratio (a) \div (b) \times 100%	94.2%	92.4%
Weighted average NOI yield	6.0% ^(note2)	4.9% ^(note3)
Weighted average building age ^(Note 4)	3.8yrs.	9.9yrs.

(Note 1) "Appraisal" is the sum of the last appraisal value of each properties at the time of sale.

(Note 2) Weighted average NOI yield of acquisitions = Total annual NOI as entered on the appraisal of acquisitions ÷ Total of the acquisition prices × 100%

(Note 3) Weighted average NOI yield of dispositions = Total actual annual NOI \div Total of the historical acquisition prices \times 100

(Note 4) Weighted average building age is acquisition price weighted average as of the time of acquisition and disposition.

■ Increase/Decrease in No. of Units as the Result of Replacement of Trades

	Singles	Compacts	Families	Large	Dormitories	Others	Total
Tokyo Central 7 Wards	196	-44	-53	-62	0	8	45
Tokyo 23 Wards Exclusive of Central 7 Wards	907	458	370	11	0	8	1,754
Tokyo Metropolitan Area	241	-18	-72	0	172	-2	321
Major Regional Cities	895	258	141	-6	0	-4	1,284
Total	2,239	654	386	-57	172	10	3,404

■ Status of Portfolio After the Disposition and the Acquisition

Asset size (based on acquisition price)	393.8 billion yen
No. of properties	204 buildings
No. of leasable units	17,640 units
Total leasable floor area	669,094.00 m ²

Area Diversification	Acquisition Price	Share of Investment
Total	393.8billion yen	100.0%
P (Tokyo Central 7 Wards)	176.8billion yen	44.9%
C (Tokyo 23 Wards Exclusive of Central 7 Wards)	115.2billion yen	29.3%
S (Tokyo Metropolitan Area)	42.2 billion yen	10.7%
R (Major Regional Cities)	59.4billion yen	15.1%



(Reference Material)

Photo of façade of the to-be-acquired asset S-29) Cocofump Hiyoshi



(Self-support building : Living room)



(Care building : room)

(Self-support building : Lounge)





(Care building : Care room)

