

This English translation is provided for information purpose only. If any discrepancy is identified between this translation and the Japanese original, the Japanese original shall prevail.

December 17, 2012

<u>REIT Issuer:</u> Japan Hotel REIT Investment Corporation (TSE code: 8985) Yukio Isa, Executive Director

Asset Management Company: Japan Hotel REIT Advisors Co., Ltd. Hiroyuki Suzui, Representative Director <u>Contact:</u> Noboru Itabashi General Manager of Accounting and Reporting Operations Division Phone: +81-3-6422-0530

Notice Concerning the Operating Forecast for the fiscal year December 2013 (January 1, 2013 through December 31, 2013)

This is to inform you of the operating forecast of Japan Hotel REIT Investment Corporation (hereinafter called "JHR") for the fiscal year December 2013 (14th period from January 1, 2013 through December 31, 2013) as below.

The operating result for the fiscal year December 2012 (13th period from April 1, 2012 through December 31, 2012) will be separately informed upon determination.

1	The energy $f_{1,2} = f_{2,2} = f_{2,2} = F_{1,2} = F_{$	(*1)
1.	The operating forecast for FY12/2015 (Januar	ry 1, 2013 through December 31, 2013) full business year (*1)

						(Unit: JPY1M)
	Operating income	Operating profit	Ordinary income	Current net profit	Dividend per unit (Excess of earnings exclusive)	Dividend per unit resulted from excess of earnings
December 2013 Mid-term	4,228	1,933	1,185	1,185	-	-
December 2013 Full year	9,795	5,045	3,517	3,515	1,670	0

<Reference>

Mid-term, December 2013:	Assumed number of the issued investment units at the end of the term (Units for JHR's					
	self-investment inclusive) 2,111,281 units					
	Assumed number of JHR's self-investment at the end of the term 0 unit					
Full year, December 2013:	Assumed number of the issued investment units at the end of the term (Units for JHR's					
	self-investment inclusive) 2,111,281 units					
	Assumed number of JHR's self-investment at the end of the term 0 unit					

(*1) The above estimated operation forecasts and assumed number of the issued investment units at the end of the term are calculated based on "2. Assumption for the operating forecasts for the mid-term, FY12/2013 (14th period) and full year, FY12/2013 (14th period)" below as of today. The actual operating result may vary significantly by the various factors.
 (*2) Fractions smaller than the unit (JPY1M) are rounded down.



2. Assumption for the operating forecasts for the mid-term, FY12/2013 (14th period) and full year, FY12/2013 (14th period)

Item			Assum	ption		
Calculation term	 Mid-term of FY12/2013(14 Full year of FY12/2013 (14 	1 /	•	8 through June 30, 2013 (181 8 through December 31, 2013	•	
Operating asset		ously owned a ition and prop isfer. > date F	ns of the end of erty dispositio	of the fiscal year December n) is currently assumed but	2013. No asset transfer	
		l and the mark ls (*1) has bee = Fixed rent (J. OP of HMJ's f	et environmen n calculated as PY3.221B/yea ive hotels (*2) 12/2013>	t. s follows: r) + Variable rent (see calcul – 2. GOP base amount (*3)]	ation as follows)	
		five hotels 1		2	(1-2) x 81.5%	
Operating	Mid term	2,054		1,675	308	
Operating income	Full year 5		58	3,351	1,970	
	 (*1) Five properties such as Kobe Meriken Park Oriental Hotel, Oriental Hotel Tokyo Bay, Namba Oriental Hotel, Hotel Nikko Alivila and Oriental Hotel Hiroshima. (*2) Gross Operating Profit is the standard management index showing the hotel's operational capability. Gross Operating Profit = Hotel sales volume – Operating cost directly related to the sales of each hotel only such as 1. Cost of sales, 2. Labor cost and welfare cost of the hotel staffs, 3. Supply cost, 4. Cost for the sales dept. including outsourcing cost and various handling charges, 5. General administration cost, 6. Sales promotion and advertisement cost, 7. Repair and maintenance cost (Facilities maintenance and management cost inclusive), 8. Water and energy cost, 9. Insurance for operating the hotel, 10. Tax to operate the hotel (Revenue stamp tax, etc.), 11. Allowance for bad debts and loss from bad debts for the hotel receivables, 12. Other direct costs to operate the hotel. (*3) It is not assumed to change GOP base amount throughout the entire term of the lease contract. (*4) See <reference> at the end of this document for the sales of HMJ's five hotels, GOP and variable rent for three terms for comparison.</reference> 					

Operating income	JPY343M/y JPY100M fi estate operating • The entire re be variable fi <breakdown of<br="">Mid-term</breakdown>	ear from the operator, rom the non-hotel tenant tional income is the GOP g cost. ent paid by Chisan Inn Ka rent. of the variable rent for FY HMJ's five hotels 308	A.A.P.C. Japan (JPY16 (JPY50M for the mid-to amount of Ibis Tokyo Sh umata and variable rent p 12/2013> Ibis Tokyo Shinjuku 167	juku, the real estate op 7M for the mid-term) a erm) are inclusive. It is ninjuku, and the outsourcir baid by Hotel Sunroute Shin (Fractions smaller than JPY Other variable rent 57	nd the fixed rent of assumed that the real ng cost paid by JHR is nbashi are assumed to (1M is rounded down) Total 532		
	Full year	1,970	343	82	2,396		
	Rent delinque	ency and nonpayment of	rent are not assumed for	the operating income.			
Operating cost	 The cost besides the depreciation cost of the real estate leasing cost (the major operating cost) is based on the past actual data, and the factor which may fluctuate the cost has been reflected on the calculation. JPY754M is assumed to be paid for tax such as the fixed asset tax and the city planning tax. In general, the fixed asset tax and the city planning tax for the newly acquired asset are proportionately divided between JHR and the previous owner based on the period, and adjustment is made at acquisition. JHR integrates the adjusted amount into the acquisition price thus it is not calculated as the cost. Accordingly, the fixed asset tax and the city planning tax for the fiscal year December 2013 for Hotel Keihan Universal City and Hotel Sunroute Shinbashi acquired on September 19, 2012 are assumed to be JPY57M (nine months). Depreciation cost is calculated by the straight-line method including incidental cost and the additional capital expenditure for the fiscal year December 2013 (14th period), JPY898M. JPY2.215B is assumed. The repair cost of the building has been calculated based on the necessary amount for each operating term. Please note that 1. Emergency repair may be required by the unexpected incident and damage, 2. More cost is required for the old property, and 3. The cost is not regularly required. Thus, the actual repair cost of each operating period may differ greatly from the assumption. 						
Non-operating cost			-	ation of the loan cost, and depreciated in three year	-		
Loan	It is assumed Reduction of the cash on- The loan th amount.	d to be JPY64.501B as of f the loan balance above hand is assumed. at will be matured durin eent corporation bonds th	December 31, 2013. results from the contrac ng the 14 th period totals at will be matured durin	d of JHR as of January 1, etual repayment of JPY718 5 JPY8.492B, and refinan- g the 14 th period and rede new investment corporation	BM and repayment by ce is assumed for all emed within one year		

JAPAN HOTEL REIT

0

JAI	PAN HOTEL REIT
	• No fluctuation is assumed for the balances of both loan and the investment corporation bond except for the above.
Issuance of investment units	 The total investment units having been issued as of today, 2,111,281 units, is the assumption base. No additional issuance by the end of December 2013 is assumed.
Dividend per unit	 It is assumed that the all amount after deducting "loss on retirement of noncurrent assets" from the current net profit is distributed. Detail is as follows: Current net profit JPY3.515B Use of negative goodwill (loss on retirement of noncurrent asset(*)) Total amount of distribution JPY3.525B Total number of units 2,111,281 units Dividend per unit JPY1,670 (*) The amount for loss on retirement of noncurrent asset is scheduled to be appropriated for the distribution with advantage of negative goodwill. Dividend per unit may fluctuate depending on various factors such as transfer of the operating asset, rent fluctuation because of the transfer of the hotel lessee or their business climate, and unexpected repair, etc.
Dividend per	······································
unit in excess	• It is assumed that JHR will not provide the dividend per unit in excess of earnings.
of earnings	
Other	 Modification of law, tax law, accounting standard, regulation of the Tokyo Stock Exchange, and regulation of the Investment Trust Association that may impact on the above are not assumed. No contingency is assumed for the general economy, real estate market, and hotel business environment. Fractions smaller than JPY1M is rounded down in above.



<Reference>

Hotel Sales by hotel (1)

(1) Hotel Sales by	v hotel							(Unit	JPY1M)
Sales of HMJ's five hotels		Year January Decemb (*	2010 to er 2010	Year 2011 January 2011 to December 2011 (*1)		Year 2012 January 2012 to December 2012 (*1)		Year 2013 April 2013 to December 2013 (*1)	
		Actual	Comp. with last term	Actual	Comp. with last term	Forecast (*2)	Comp. with last term	Forecast this time	Comp. with last term
Kobe Meriken	1 st half	2,800	4.2%	2,546	-9.1%	2,528	-0.7%	2,481	-1.9%
Park Oriental	2 nd half	3,012	-5.8%	3,008	-0.1%	3,005	-0.1%	3,048	1.4%
Hotel	Full year	5,812	-1.2%	5,554	-4.4%	5,533	-0.4%	5,529	∆0.1%
	1 st half	3,130	4.4%	2,219	-29.1%	3,161	42.4%	3,190	0.9%
Oriental Hotel Tokyo Bay	2 nd half	3,478	5.6%	3,529	1.5%	3,582	1.5%	3,683	2.8%
Tokyo Duy	Full year	6,608	5.0%	5,748	-13.0%	6,742	17.3%	6,873	1.9%
	1 st half	914	9.7%	940	2.9%	874	-7.1%	885	1.3%
Namba Oriental Hotel	2 nd half	956	7.1%	968	1.3%	913	-5.7%	942	3.2%
Hoter	Full year	1,870	8.3%	1,909	2.1%	1,786	-6.4%	1,827	2.3%
	1 st half	2,035	-7.0%	1,911	-6.1%	2,108	10.3%	2,126	0.9%
Hotel Nikko Alivila	2 nd half	3,005	0.7%	3,163	5.3%	3,245	2.6%	3,269	0.8%
7 mvna	Full year	5,040	-2.6%	5,074	0.7%	5,352	5.5%	5,395	0.8%
	1 st half	1,009	0.5%	904	-10.4%	988	9.3%	1,004	1.6%
Oriental Hotel Hiroshima	2 nd half	1,058	-0.4%	1,034	-2.2%	1,118	8.1%	1,152	3.1%
intosinina	Full year	2,067	0.0%	1,939	-6.2%	2,106	8.6%	2,156	2.4%
	1 st half	9,888	1.8%	8,521	-13.8%	9,659	13.4%	9,685	0.3%
Total	2 nd half	11,508	0.7%	11,703	1.7%	11,861	1.4%	12,094	2.0%
	Full year	21,396	1.2%	20,223	-5.5%	21,520	6.4%	21,780	1.2%

(2) Hotel GOP

(2) Hotel GOP							(Uni	t JPY1M)
	Year 2010		Year 2011		Year 2012		Year 2013	
	January 2010 to		January 2011 to		January 2012 to		January 2013 to	
GOP of HMJ's five	Decemb	December 2010		December 2011		December 2012		er 2013
hotels	(*1)		(*1)		(*1)		(*1)	
	Actual	Comp. with last term	Actual	Comp. with last term	Forecast (*2)	Comp. with last term	Forecast this time	Comp. with last term
HMJ's five hotels in total	5,696	10.9%	5,158	-9.4%	5,602	8.6%	5,768	3.0%
GOP ratio to the sales	26.6%	2.3%	25.5%	-1.1%	26.0%	0.5%	26.5%	0.5%

(*1) The financial settlement term for the fiscal year December 2012 has only nine months but each hotel sales have been calculated on annual basis (January 1 through December 31) for the comparison purpose.

(*2) Both hotel sales and GOP of HMJ's five hotels at the operating forecast for FY12/2012 (13th period from April 1, 2012 through December 31, 2012) is based on the assumption that no modification is required to the sales of HMJ's five hotels of the former operating forecast announced on August 28, 2012.

(*3) Fractions less than JPY1M are rounded off.

* Website of Japan Hotel REIT Investment Corporation: http://www.jhrth.co.jp/